

June 12, 2018

Dear Valued Customer,

We are excited to announce that Medline has an agreement to acquire Dufort et Lavigne Ltée as part of our growing investment in the Canadian market. The Dufort et Lavigne distribution footprint complements Medline's existing business across the rest of the country.

Medline is the largest privately-held manufacturer and distributor of healthcare supplies in the United States. The family-owned company headquartered in Northfield, Illinois has more than 18,000 employees in 90 countries. Like Dufort et Lavigne, the company has more than 50 years of expertise serving customers across the continuum of healthcare.

As we work through the integration of Dufort et Lavigne into Medline Canada, we will continue to provide you the same high quality service and reliability. The combined power of two family-medical supply leaders should provide you a broader range of effective products with greater supply chain flexibility. In addition, Medline has more than 350,000 products in its supply chain, and your opportunities for new solutions and value increases with this combination.

As our valued customer, we want to assure you that we will maintain our day-to-day operations related to production, orders, shipping, accounts receivable and other administrative functions during the pending the sale and after close.

Please don't hesitate to call should you have any questions or wish to discuss specifics about how this affects your business and orders with us. On behalf of the employees of Medline Canada and Dufort et Lavigne, we thank you for your business.

Sincerely,



Ernie Philip
President
Medline Canada



Yves Dufort
President
Dufort et Lavigne Ltée